

Message Text

CONFIDENTIAL

PAGE 01 NEW DE 17262 292116Z

62

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 SS-15 L-03 INR-07 SP-02 /045 W

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R 291201Z NOV 76

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 9767

C O N F I D E N T I A L NEW DELHI 17262

STADIS////////////////////////////////////

FOR KUX FROM SCHNEIDER

E.O. 11652: GDS

TAGS: EAIR, BEXP, ETRD, IN

SUBJECT: REQUEST FOR INFORMATION ON EXIMBANK FINANCIAL OFFER

REF: NEW DELHI 16834

1. INDIAN AIRLINES CHAIRMAN AND MANAGING DIRECTOR MEHTA (WHO HAS BEEN RECENTLY APPOINTED) TOLD US NOVEMBER 26 THAT IA STILL CONSIDERS EXIMBANK FINANCING FOR POSSIBLE PROCUREMENT OF BOEING 737S UNCOMPATITIVE COMPARED TO FOKKER AND BAC OFFERS. HE SAID THAT GOI IS REQUIRED TO MAKE FINAL FINANCING DECISION BY DECEMBER 15 UNDER ITS AGREEMENT WITH BOEING, BUT IS STILL LOOKING FOR A COUNTERPROPOSAL ON FINANCING.

2. SINCE THERE HAS BEEN NO RESPONSE TO OUR MESSAGES, WE ASSUME THAT EXIMBANK'S OFFER OF LAST AUGUST IS FINAL. NEVERTHELESS WE WANT TO BE SURE. I WOULD APPRECIATE YOUR GETTING IN TOUCH WITH EXIMBANK TO ASCERTAIN STATUS OF ITS FINANCIAL OFFER AND WHETHER OR NOT IT IS NEGOTIABLE. IF IT IS, U MIGHT BE WILLING TO SEND SOMEONE (PROBABLY FINANCIAL DIRECTOR CHAND) TO WASHINGTON TO TALK WITH EXIMBANK.
SCHNEIDER

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, AIRCRAFT SALES, BANK LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 29 NOV 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
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Review Comment: n/a
Review Content Flags:
Review Date: 15 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 JUN 2004 by buchant0>; APPROVED <02 NOV 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
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04 MAY 2006

Review Media Identifier:
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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Subject: REQUEST FOR INFORMATION ON EXIMBANK FINANCIAL OFFER
TAGS: EAIR, BEXP, ETRD, IN, XMB
To: STATE
Type: TE
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